



# AIR FORCE CONTRACTING SUMMARY

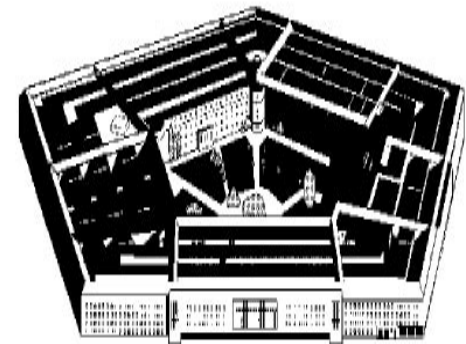
---

---

---

1994

Deputy Assistant Secretary (Contracting)  
Assistant Secretary (Acquisition)



# **FORWARD**

**FY94 was a year of landmark changes and accomplishments for the Air Force and our contracting community. We continued to adjust to personnel and program reductions, while reexamining our contracting methods as a result of the Federal Acquisition Streamlining Act of 1994. Our people also supported critical contingency operations throughout the world. In our constantly evolving environment, our work force of over 8600 professionals, performed at the highest level of technical excellence in anticipating and responding to our customers' requirements. The results speak for themselves:**

- \$41.9 billion obligated**
- 2.7 million actions awarded**
- 97.3% of all actions competed**
- 16% in small business awards**
- Over \$1.6 billion to small disadvantaged businesses**

**This Summary provides a quick overview of our FY94 operations with data drawn from management data systems within DoD and the Air Force. It is meant to be a ready reference for informal management information versus a source document. We hope you find this reference useful as we lean forward to meet the challenges and opportunities of FY95.**

**Questions or comments concerning the Air Force Contracting Summary's content, as well as recommendations for its improvement, should be forwarded to SAF/AQCX, 1060 Air Force Pentagon, Washington D.C., 20330-1060, DSN 227-3085 or (703) 697-3085.**

# CONTRACTOR INDUSTRIAL RELATIONS ADVISORS

Mr. Ronald E. Richards  
AFMC CO/PKM  
4170 Hebble Creek Rd Ste 1  
Wright-Patterson AFB OH 45433-5644

DSN Voice 787-7579/7403  
Comm (513) 257-7579/7403  
DSN Fax 787-4795

---

Mr. Jesus Pernas-Giz  
Dep -- Vacant  
HQ AFMC CO/PKMS  
1139 Redstone Rd Ste 6225  
Patrick AFB FL 32925-3416

DSN Voice 854-6734  
Comm (407) 494-6734  
DSN Fax 854-2025

SOUTHEAST REGIONAL OFFICE: AL, CT, DC, DE, FL, GA, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VA, VT, WV

---

Mr. Marshall Woodard  
Dep -- Vacant  
HQ AFMC CO/PKMC  
1050 East Stewart Avenue  
Peterson AFB CO 80914-9050

DSN Voice 834-2367  
DSN Voice 834-2383  
Comm (719) 556-2367/2383  
DSN Fax 834-2382

CENTRAL REGIONAL OFFICE: AK, CO, KS, IN, KY, IL, IA, LA, MN, MO, MS, NM, OK, TN, TX, WI, CANADA

---

Mr. Jim Evans  
Dep -- Vacant  
HQ AFMC CO/PKMW  
1031 California Boulevard  
Vandenberg AFB CA 93437-6256

DSN Voice 276-7711  
DSN Voice 276-7712  
Comm (805) 734-8232, X67711/2  
DSN Fax 276-4793

WEST REGIONAL OFFICE: AR, AZ, CA, HI, ID, MT, NB, ND, NV, OR, SD, UT, WA, WY, PACIFIC BASES (PACAF)

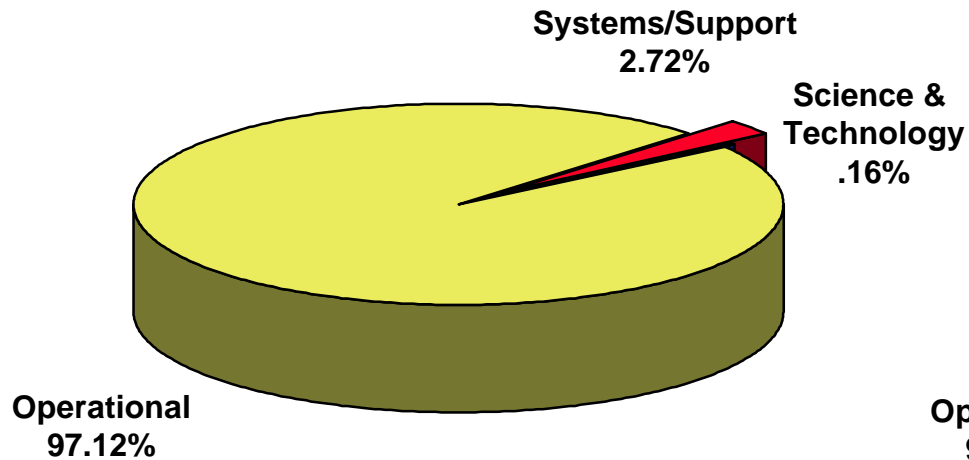
---

## **AIR FORCE CONTRACTING -- FY94 SIGNIFICANT CHANGE AND RESPONSIBILITY**

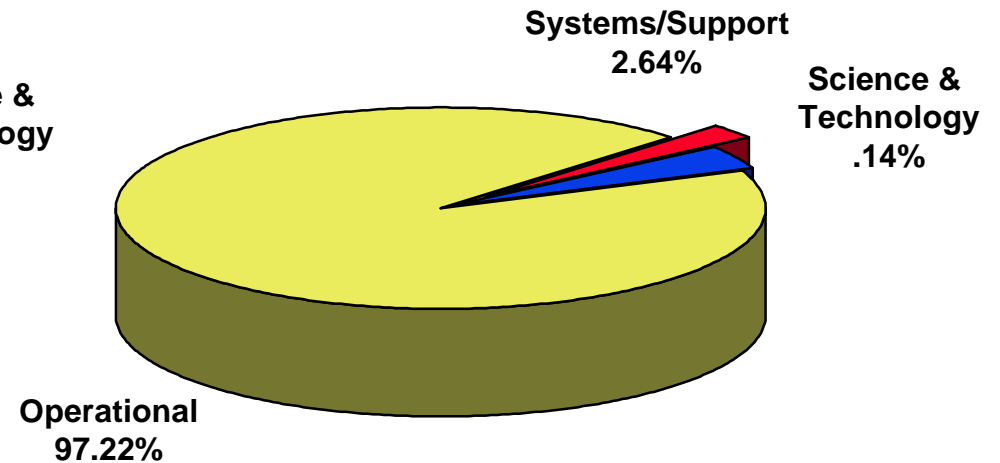
**As reflected in the following statistical information, Air Force Contracting continues to be characterized by significant change and responsibility. FY94 data shows a decrease in the number of actions and dollars due to the impacts of base closures, increased credit card usage by our customers at operational contracting units, and reductions in Air Force budgets. In the upcoming years, contracting processes will be transformed due to the myriad of changes to be implemented by the Federal Acquisition Streamlining Act, to include more commercial type buying, increased use of electronic commerce, significant raising of thresholds to simplify purchasing and administration, and much less reliance on cost or pricing data. We will continue to feel the affects of increased automation, base closures and realignments, and customer credit card purchasing, which will relieve contracting specialists of simple, small purchase buys while satisfying the customer's needs at greatly reduced expense.**

# AIR FORCE CONTRACTING ACTIONS

**FY 93**



**FY 94**



## **ACTIONS (THOUSANDS)**

	<b><u>FY 93</u></b>	<b><u>FY 94</u></b>
SYSTEMS/SUPPORT	82	73
SCIENCE & TECHNOLOGY	5	4
OPERATIONAL	<u>2,921</u>	<u>2,693</u>
TOTAL	3,008	2,770

Source: SAF/AQCI

## AIR FORCE CONTRACTING ACTIONS BY COMMAND (THOUSANDS)

A C T I V I T Y	F Y 9 0	F Y 9 1	F Y 9 2	F Y 9 3	F Y 9 4
A C C			1,076.1	953.9	713.2
S A C	951.3	716.9			
T A C	1,190.4	1,067.4			
A F C 4 A	8.3	8.6	9.6	18.9	
A F M C			587.2	672.8	599.0
A F L C	485.9	409.4			
A F S C	322.0	193.8			
A M C			490.4	403.1	356.0
M A C	725.9	550.4			
A E T C	665.5	720.0	213.5	246.4	305.4
A U	534.0	525.0	35.5		
P A C A F	232.3	219.9	207.7	204.0	267.0
A A C	41.7				
U S A F E	327.9	270.8	263.5	237.5	201.4
A F R E S	34.0	36.8	34.1	31.0	41.0
A I A	7.9	8.2	7.7	6.9	5.8
U S A F A	61.5	55.9	64.9	46.0	56.6
A F S P C	25.5	81.3	83.4	85.1	126.7
11 W G	94.5	68.9	61.6	70.7	62.3
A F S O C				31.6	35.6
O T H E R	0.1	0.1	0.1		
T O T A L	5,708.7	4,933.4	3,135.3	3,007.9	2,770.0

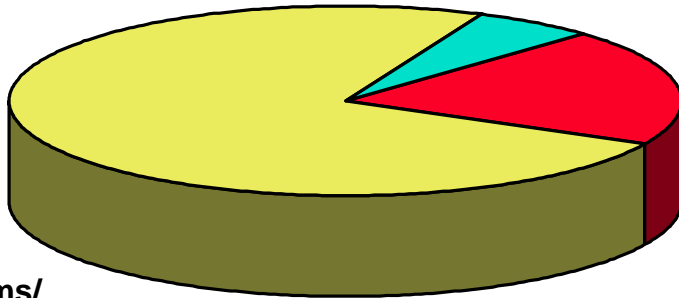
# AIR FORCE CONTRACTING DOLLARS

**FY 93**

Science &  
Technology  
5.7%

Operational  
20%

Systems/  
Support  
74.3%

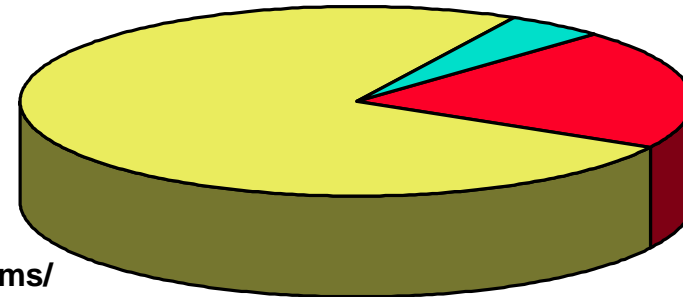


**FY 94**

Science &  
Technology  
4.5%

Operational  
20.3%

Systems/  
Support  
75.2%



## **DOLLARS (BILLIONS)**

**FY93**

**FY94**

**SYSTEMS/SUPPORT**

**32.7**

**31.5**

**SCIENCE & TECHNOLOGY**

**2.5**

**1.9**

**OPERATIONAL**

**8.8**

**8.5**

**TOTAL**

**\$44.0**

**\$41.9**

Source: SAF/AQCI

## AIR FORCE CONTRACTING DOLLARS OBLIGATED BY COMMAND (MILLIONS)

ACTIVITY	FY 90	FY 91	FY 92	FY 93	FY 94
ACC			1,629.4	1,506.5	1,250.70
SAC	922.3	908.5			
TAC	1,465.4	1,767.9			
AFC4A	338.5	306.7	357.5	266.6	
AFMC			33,326.3	36,874.4	34,985.70
AFLC	11,130.9	11,037.4			
AFSC	27,362.5	27,093.3			
AMC			1,356.5	1,298.1	1,420.80
MAC	1,704.7	3,036.6			
AETC	1,065.0	1,214.0	814.1	935.4	1,084.4
AU	561.2	588.2	93.9		
PACAF	809.4	1,092.4	1,028.9	1,117.8	1,058.9
AAC	127.7				
USAFE	565.7	702.0	564.2	421.0	472.0
AFRES	65.0	88.4	66.6	104.8	123.3
AIA	56.2	54.8	42.9	40.0	48.2
USAFA	73.3	89.6	79.7	91.3	107.5
AFSPC	428.5	937.2	997.4	1,099.1	1,136.1
11 WG	269.9	278.3	253.2	253.1	242.0
AFSOC				40.5	50.3
OTHER	9.1	22.9	11.2		
<b>TOTAL</b>	<b>46,955.3</b>	<b>49,218.2</b>	<b>40,621.8</b>	<b>44,048.6</b>	<b>41,979.9</b>



# AIR FORCE OBLIGATIONS BY CONTRACT TYPE\*

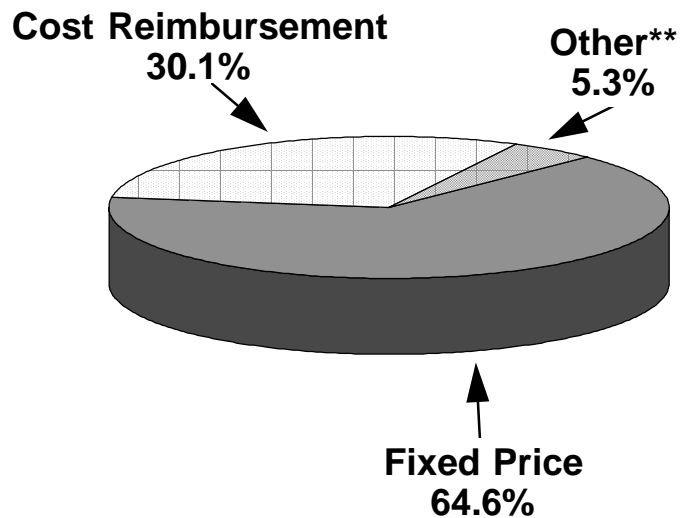
	FY90	FY91	FY92	FY93	FY94
<b><u>TOTAL DOLLARS (MILLIONS)</u></b>	<b>\$38,777.0</b>	<b>\$40,954.1</b>	<b>\$35,216.7</b>	<b>\$36,542.5</b>	<b>\$36,470.7</b>
• <b><u>FIXED PRICE (TOTAL)</u></b>	<b>\$29,649.9</b>	<b>\$30,980.6</b>	<b>\$23,142.7</b>	<b>\$23,621.6</b>	<b>\$23,758.8</b>
- FIXED-PRICE REDETERMINATION	\$447.3	\$33.3	\$27.1	\$47.9	\$257.6
- FIRM-FIXED-PRICE	\$20,154.4	\$22,933.1	\$14,674.9	\$15,665.9	\$14,249.5
- FIXED-PRICE EPA	\$1,296.3	\$1,220.4	\$1,133.4	\$766.7	\$559.6
- FIXED-PRICE INCENTIVE	\$7,751.9	\$6,793.8	\$7,307.3	\$7,141.0	\$8,692.1
- FIXED PRICE (PERCENT OF TOTAL)	76.5%	75.7%	65.7%	64.6%	65.1%
• <b><u>COST REIMBURSEMENT (TOTAL)</u></b>	<b>\$7,679.9</b>	<b>\$8,414.7</b>	<b>\$10,384.1</b>	<b>\$10,992.6</b>	<b>\$10,852.7</b>
- COST-PLUS-AWARD-FEE	\$1,875.0	\$2,494.0	\$3,956.4	\$4,401.8	\$5,062.0
- COST	\$1,021.0	\$1,099.1	\$1,161.0	\$1,210.9	\$1,141.6
- COST-SHARING	\$114.2	\$108.7	\$71.4	\$61.4	\$44.4
- COST-PLUS-FIXED-FEE	\$4,037.0	\$3,661.7	\$3,187.2	\$3,734.1	\$3,014.9
- COST-PLUS-INCENTIVE-FEE	\$632.7	\$1,051.2	\$2,008.1	\$1,584.3	\$1,589.8
- COST REIMB (PERCENT OF TOTAL)	19.8%	20.5%	29.5%	30.1%	29.8%
• <b><u>OTHER (TOTAL)</u></b>	<b>\$1,447.2</b>	<b>\$1,558.8</b>	<b>\$1,689.883</b>	<b>\$1,928.4</b>	<b>\$1,859.2</b>
- TIME AND MATERIAL	\$1,233.4	\$1,349.3	\$1,425.7	\$1,443.6	\$1,439.3
- LABOR HOUR	\$213.8	\$209.5	\$264.1	\$484.8	\$419.9
- OTHER (PERCENT OF TOTAL)	3.7%	3.8%	4.8%	5.3%	5.1%

\* Actions of \$25,000 or more excluding GSA Schedules, FMS and awards to other Federal Agencies

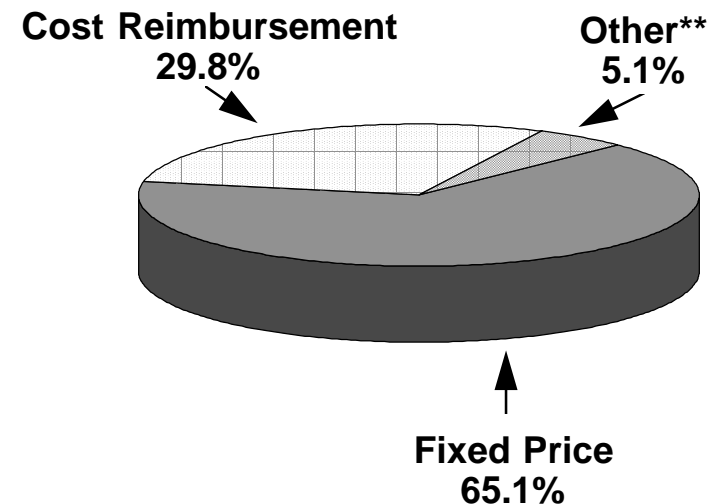
Source: SAF/AQCI

## AIR FORCE OBLIGATIONS -- CONTRACT TYPE\*

**FY93**



**FY94**



\* Actions over \$25,000 or more excluding GSA Schedules, FMS and awards to other Federal Agencies

\*\* Other includes time and material and labor hour type contracts

Source: SAF/AQCI

## TOP 20 AIR FORCE CONTRACTORS - FY 94

	<b>DOLLARS OBLIGATED (000)</b>
1. MCDONNELL DOUGLAS CORPORATION	4,927,904
2. LOCKHEED CORPORATION	4,633,012
3. NORTHROP GRUMMAN CORPORATION	4,477,227
4. MARTIN MARIETTA CORPORATION	1,836,997
5. UNITED TECHNOLOGIES CORPORATION	1,555,900
6. THE BOEING COMPANY	950,788
7. GENERAL MOTORS CORPORATION	772,121
8. GENERAL ELECTRIC COMPANY	768,208
9. ROCKWELL INTERNATIONAL CORPORATION	685,027
10. GENERAL DYNAMICS CORPORATION	639,539
11. LORAL CORPORATION	556,668
12. RAYTHEON COMPANY	494,261
13. TRW INC	373,132
14. WESTINGHOUSE ELECTRIC CORPORATION	348,185
15. FEDERAL EXPRESS CORPORATION	326,605
16. MASSACHUSETTS INSTITUTE OF TECHNOLOGY	303,239
17. GENCORP INC	271,283
18. DEFENSE FACILITIES ADMIN AGENCY	244,089
19. MITRE CORPORATION	235,348
20. IBM	232,678

*Source: Washington Headquarters Service*

## TOP 20 FOREIGN COUNTRIES\* - FY 94

	<u>NUMBER OF CONTRACTUAL ACTIONS (OVER \$25,000)</u>	<u>FY 94 DOLLARS OBLIGATED (000)</u>
1. JAPAN	843	\$602,873
2. GERMANY	758	128,576
3. TURKEY	134	91,644
4. SAUDI ARABIA	118	44,322
5. UNITED KINGDOM	179	44,130
6. GREENLAND	21	38,693
7. CANADA	135	37,817
8. ISRAEL	50	30,624
9. ITALY	162	27,278
10. KOREA	50	26,451
11. SPAIN	49	20,462
12. EGYPT	22	15,728
13. GREECE	14	14,950
14. DENMARK	23	8,547
15. PORTUGAL	74	8,513
16. NORWAY	22	7,819
17. NETHERLANDS	53	7,359
18. PANAMA	46	5,990
19. SWITZERLAND	4	5,552
20. FRANCE	8	3,746

\* Listing reflects principle place of contract performance

SAF/AQCI: Using the Air Force  
Contract Reporting System (J001)

## TOP 20 STATES\* - FY 94

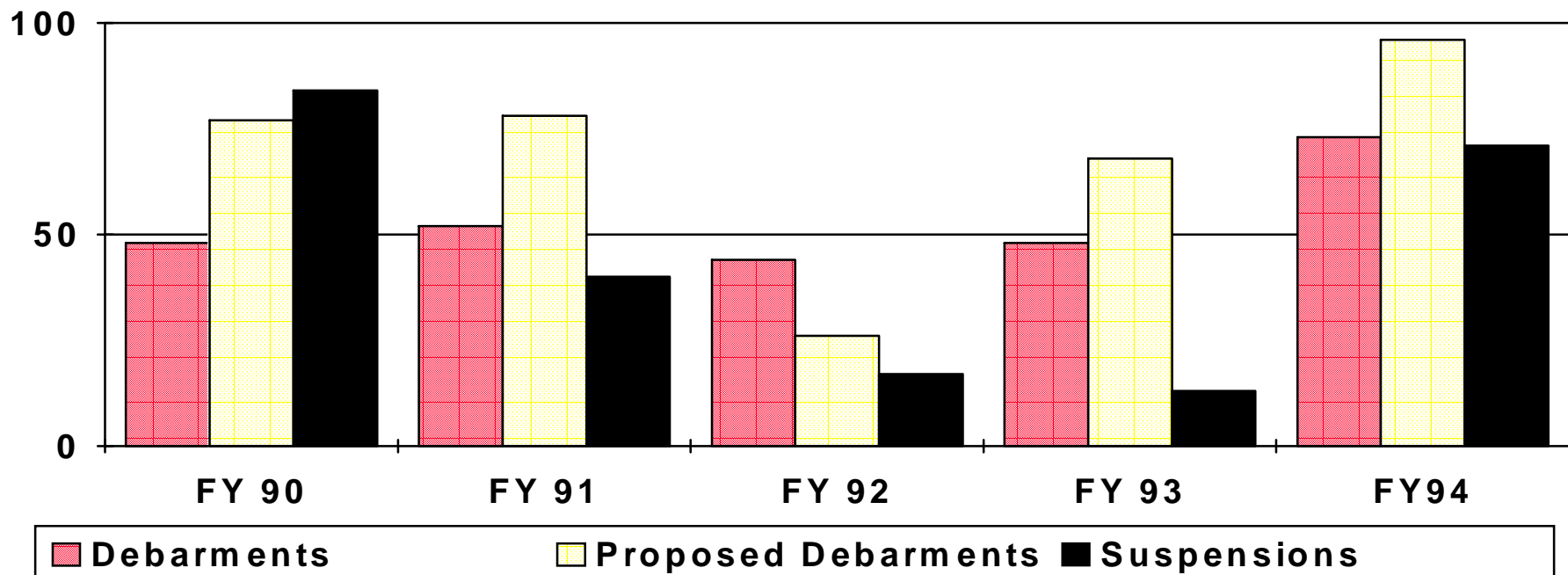
	<u>NUMBER OF CONTRACTUAL ACTIONS (OVER \$25,000)</u>	<u>FY 94 DOLLARS OBLIGATED (000)</u>
1. CALIFORNIA	7,291	\$ 11,235,201
2. FLORIDA	2,873	3,321,116
3. GEORGIA	1,489	3,094,272
4. TEXAS	5,022	2,630,350
5. COLORADO	1,594	1,937,769
6. MISSOURI	844	1,684,798
7. OHIO	3,714	1,628,871
8. MASSACHUSETTS	2,349	1,508,397
9. NEW YORK	1,936	1,139,697
10. VIRGINIA	3,805	907,023
11. MARYLAND	1,727	854,379
12. WASHINGTON	864	763,371
13. TENNESSEE	744	639,451
14. ARIZONA	979	529,747
15. ILLINOIS	958	482,053
16. NEW JERSEY	902	461,452
17. KANSAS	511	430,299
18. OKLAHOMA	1,045	359,189
19. ALABAMA	791	280,866
20. INDIANA	412	270,441

\*Listing reflects principle place of contract performance

SAF/AQCI: Using the Air Force Contract Reporting System (J001)

# AIR FORCE DEBARMENTS & SUSPENSIONS

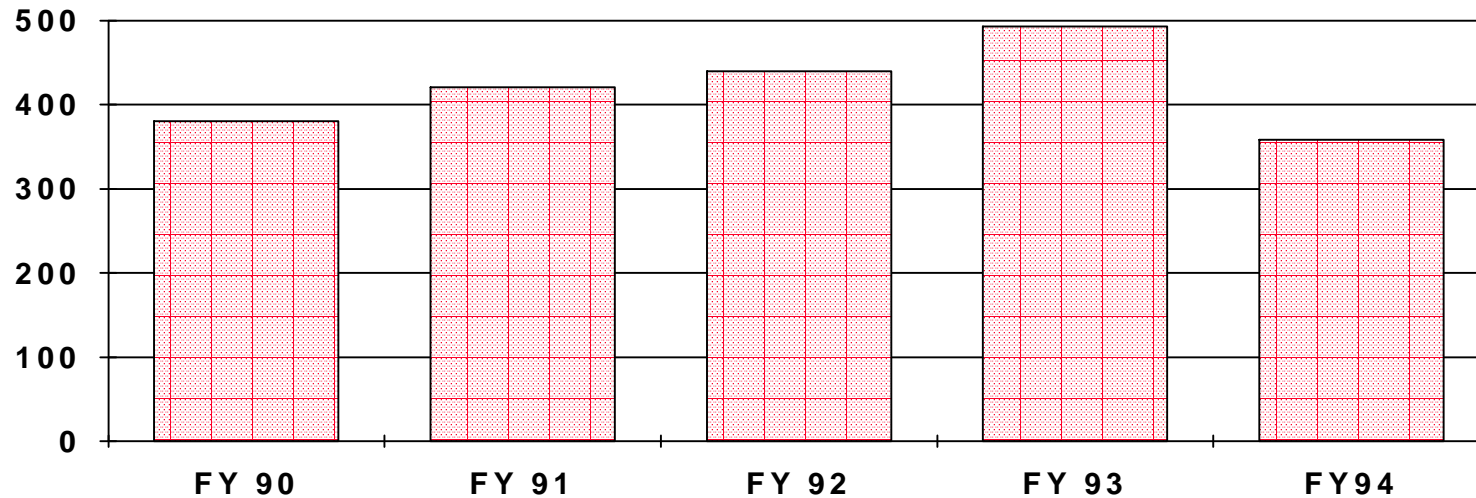
Number Processed



	<u>FY 90</u>	<u>FY 91</u>	<u>FY 92</u>	<u>FY 93</u>	<u>FY94</u>
Debarments	48	52	44	48	73
Proposed Debarments	77	78	26	68	96
Suspensions	<u>84</u>	<u>40</u>	<u>17</u>	<u>13</u>	<u>71</u>
Total	209	170	87	129	240

# AIR FORCE GAO PROTESTS

Total Protests Received



	<u>FY90</u>	<u>FY91</u>	<u>FY92</u>	<u>FY93</u>	<u>FY94</u>
<b>Total Protests <u>Received</u></b>	<b>380</b>	<b>421</b>	<b>440</b>	<b>493</b>	<b>358</b>
<b>Protests <u>Decided</u>*</b>	<b>371</b>	<b>370</b>	<b>433</b>	<b>532</b>	<b>346</b>
<b>Sustained</b>	<b>19 (5%)</b>	<b>21 (6%)</b>	<b>16 (4%)</b>	<b>8 (2%)</b>	<b>4 (1%)</b>
<b>Denied/Dismissed</b>	<b>267</b>	<b>286</b>	<b>309</b>	<b>392</b>	<b>232</b>
<b>Withdrawn</b>	<b>85</b>	<b>63</b>	<b>108</b>	<b>132</b>	<b>110</b>

\*Reflects decisions on protests carried over from the previous year

# AIR FORCE GAO PROTESTS BY MAJCOM

MAJCOM	FY90	FY91	FY92	FY93	FY94
AFMC			204	235	190
AFLC	113	110			
AFSC	63	78			
AETC	35	50	44	35	32
AAC	13				
MAC	29	25			
AMC			37	34	20
ACC			62	83	42
SAC	18	29			
TAC	47	45			
PACAF	13	14	19	23	13
USAFE	11	19	33	1	0
AFSPC*	6	23	24	18	36
OTHER**	32	28	17	64	24
<b>TOTAL</b>	<b>380</b>	<b>421</b>	<b>440</b>	<b>493</b>	<b>358</b>

\* Multiple protests on some solicitations/contracts

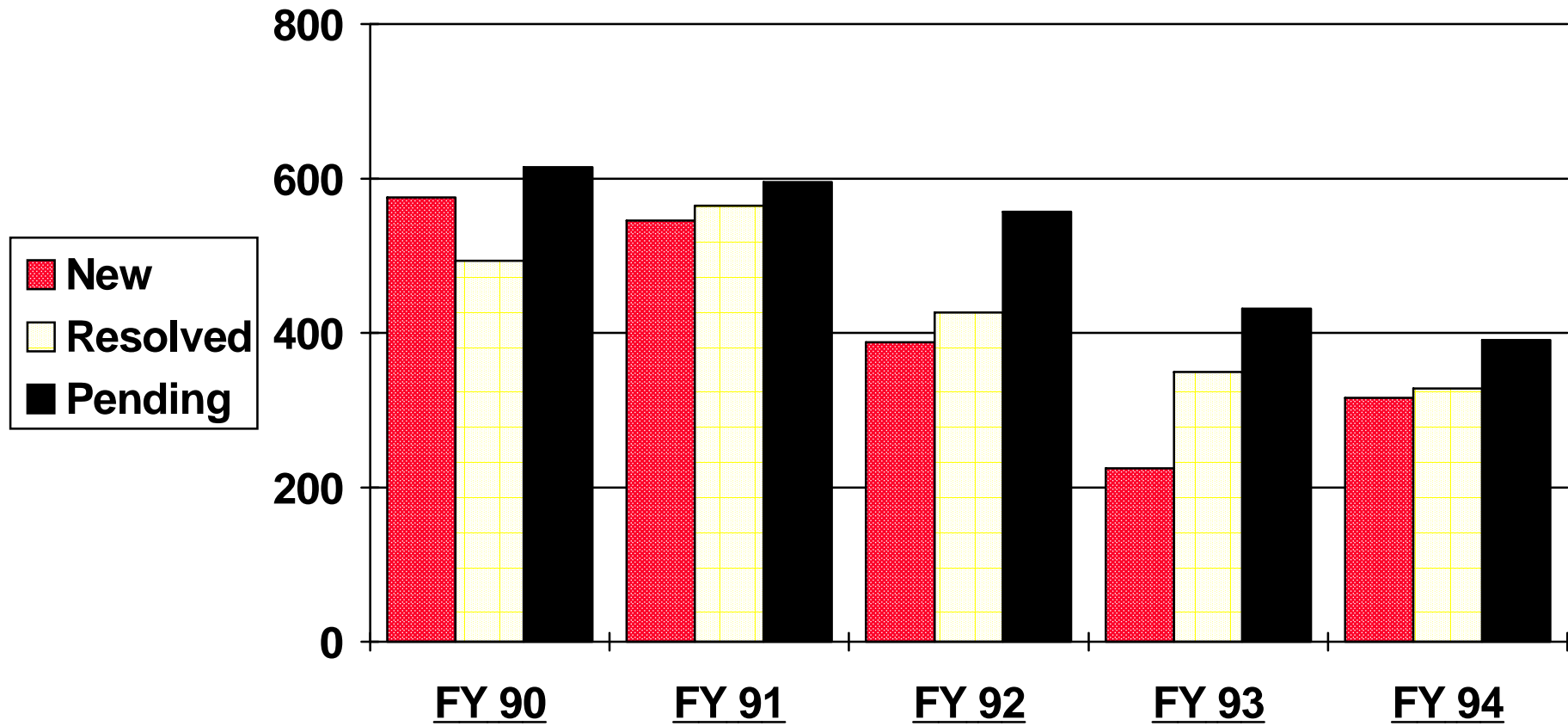
\*\*Other Includes: USAFA, AFSOC, AFRES, AF SVCS, NAF, and 11 WG

Source: SAF/AQCX



# AIR FORCE ASBCA CASES

Number of Cases



New Appeals Received

576

546

388

225

316

Resolved

494

565

427

350

328

Pending at Year End

615

596

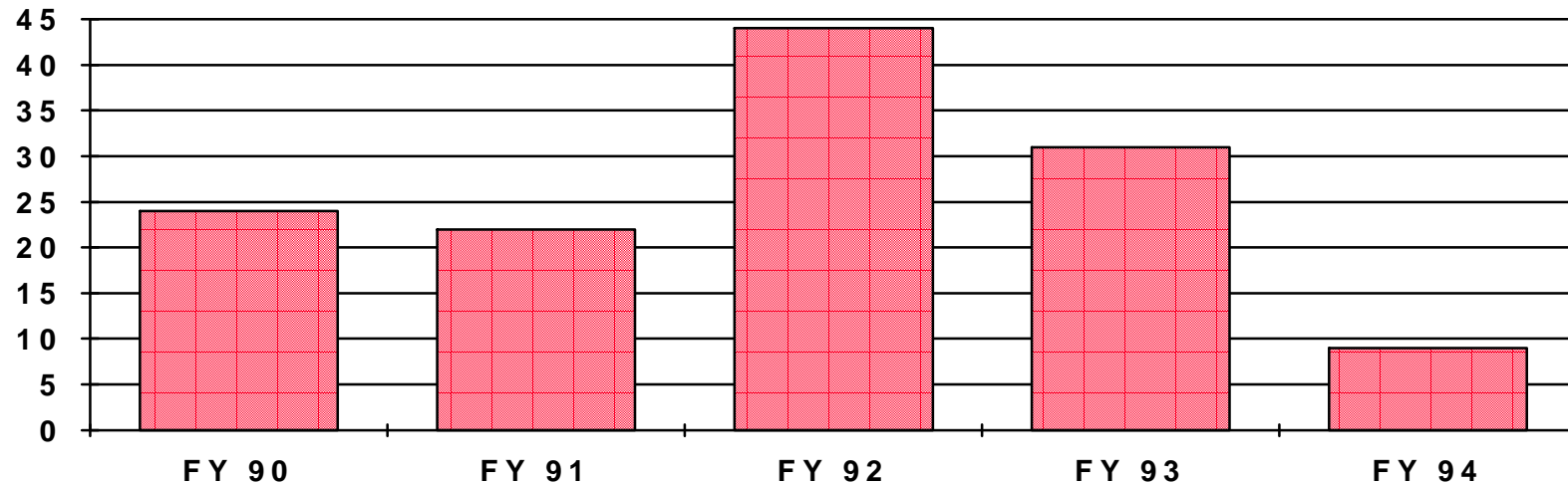
557

432

391

# AIR FORCE GSBICA PROTESTS

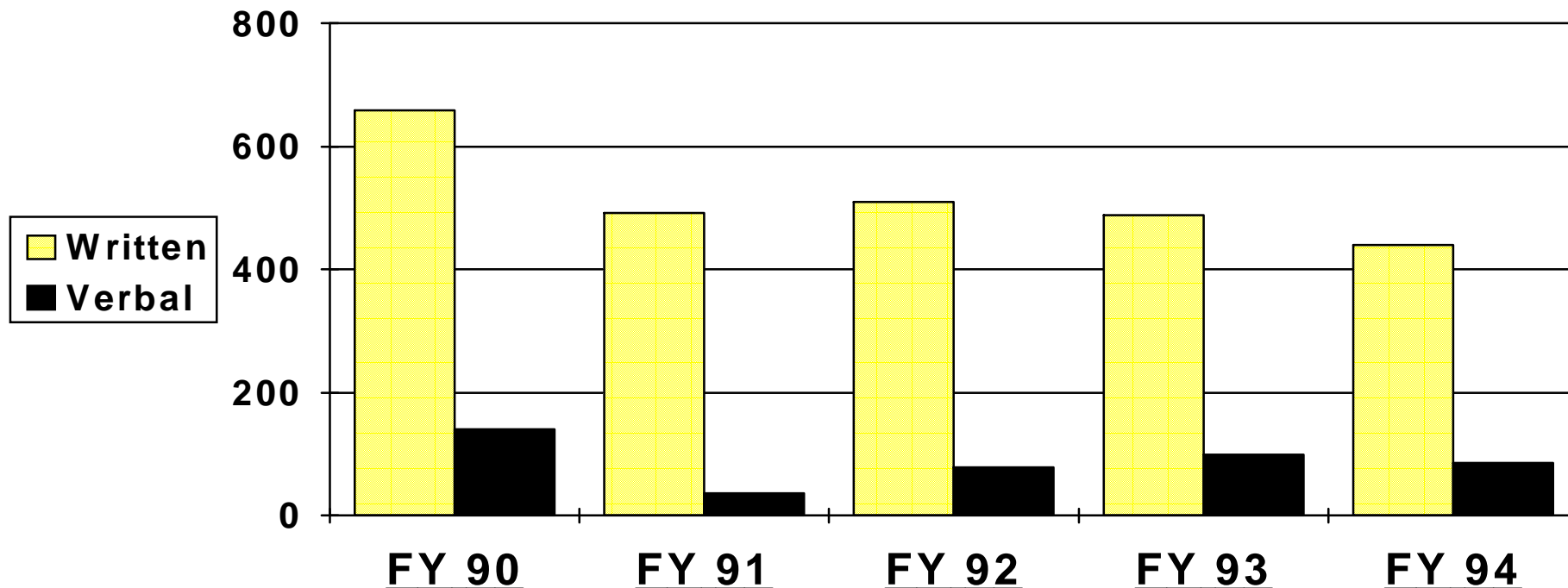
Total Protests



	<u>FY90</u>	<u>FY91</u>	<u>FY92</u>	<u>FY93</u>	<u>FY94</u>
<b>Total Protests <u>Received</u></b>	<b>24</b>	<b>22</b>	<b>44</b>	<b>31</b>	<b>9</b>
<b>Protests <u>Decided</u></b>	<b>24</b>	<b>22</b>	<b>36</b>	<b>31</b>	<b>9</b>
<b>Sustained</b>	<b>8</b>	<b>4</b>	<b>14</b>	<b>6</b>	<b>3</b>
GSBCA	2	1	5	1	1
USAF	6	3	9	5	2
<b>Denied/Dismissed</b>	<b>4</b>	<b>5</b>	<b>11</b>	<b>21</b>	<b>5</b>
<b>Withdrawn</b>	<b>12</b>	<b>13</b>	<b>11</b>	<b>4</b>	<b>1</b>

# AIR FORCE CONGRESSIONAL/WHITE HOUSE INQUIRIES

Inquiries Received

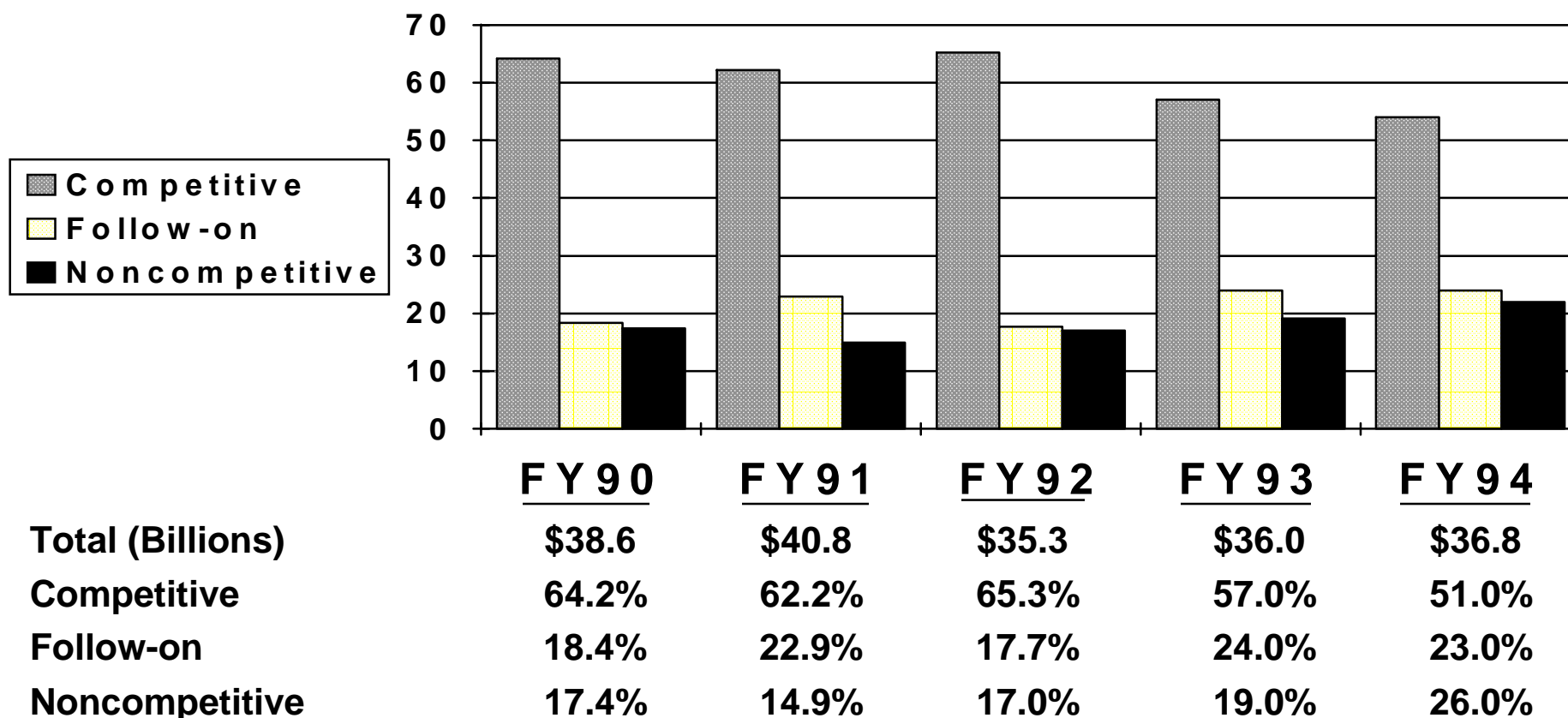


Written	659	492	510	488	440
Verbal	140	36	79	99	86
Total	799	528	589	587	526

Source: SAF/AQCX

# AIR FORCE CONTRACT COMPETITION\* (DOLLARS)

Percentage of Dollars

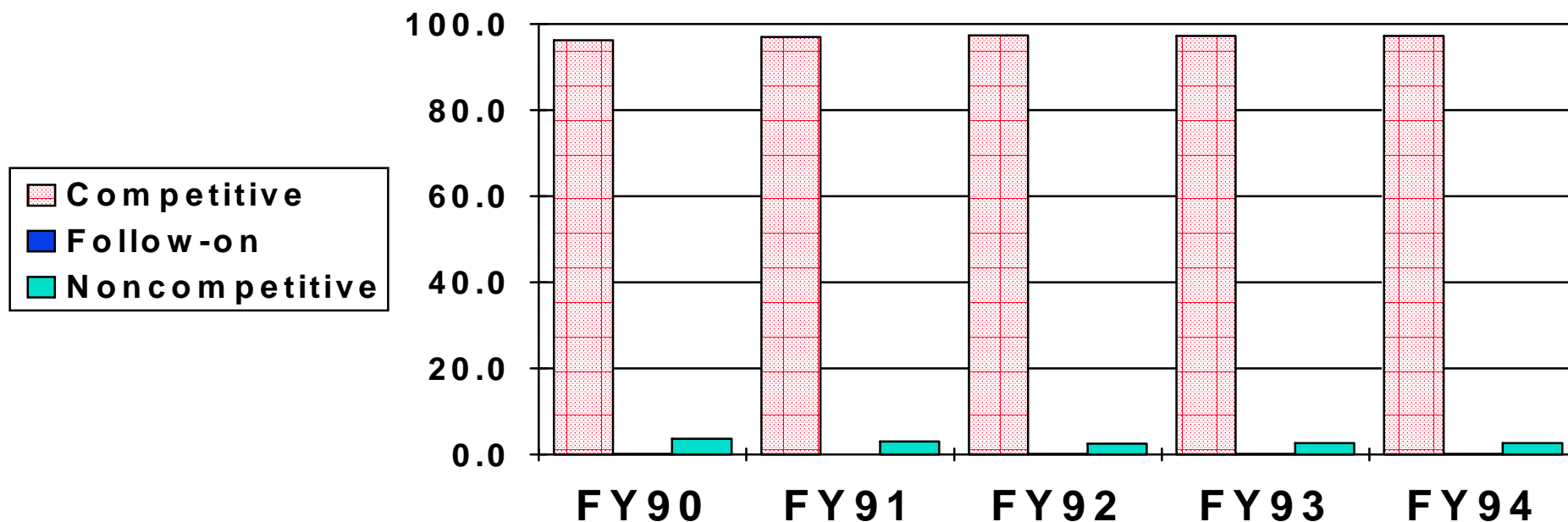


\* Excludes awards to: Single Supplier Utilities, Qualified Nonprofit Agencies for the Blind or Severely Disabled, Single Source 8(a), Foreign Military Sales, International Agreements, Federal Agencies and other misc exceptions.

Source: SAF/AQCI, Using the Air Force  
Contract Reporting System (J001)

# AIR FORCE CONTRACT COMPETITION\* (ACTIONS)

Percentage of Actions

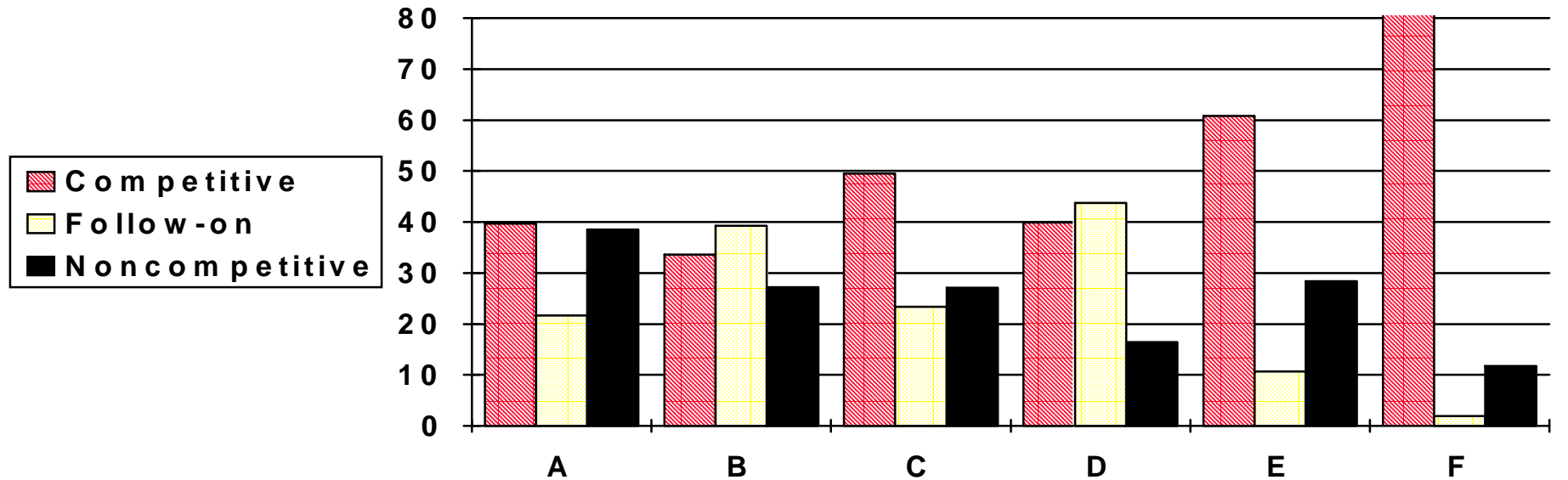


Total Actions (Millions)	<b>3.7000</b>	<b>3.1872</b>	<b>2.9573</b>	<b>2.5706</b>	<b>2.2400</b>
Competitive	<b>96.20%</b>	<b>97.00%</b>	<b>97.37%</b>	<b>97.20%</b>	<b>97.30%</b>
Follow-on	<b>0.30%</b>	<b>0.00%</b>	<b>0.12%</b>	<b>0.10%</b>	<b>0.10%</b>
Noncompetitive	<b>3.70%</b>	<b>3.00%</b>	<b>2.51%</b>	<b>2.70%</b>	<b>2.60%</b>

\* Excludes awards to: Single Supplier Utilities, Qualified Nonprofit Agencies for the Blind or Severely Disabled, Single Source 8(a), Foreign Military Sales, International Agreements, Federal Agencies and other misc exceptions.

# AIR FORCE COMPETITION BY COMMODITY CATEGORY\*

Percentage of FY94 Dollars Obligated

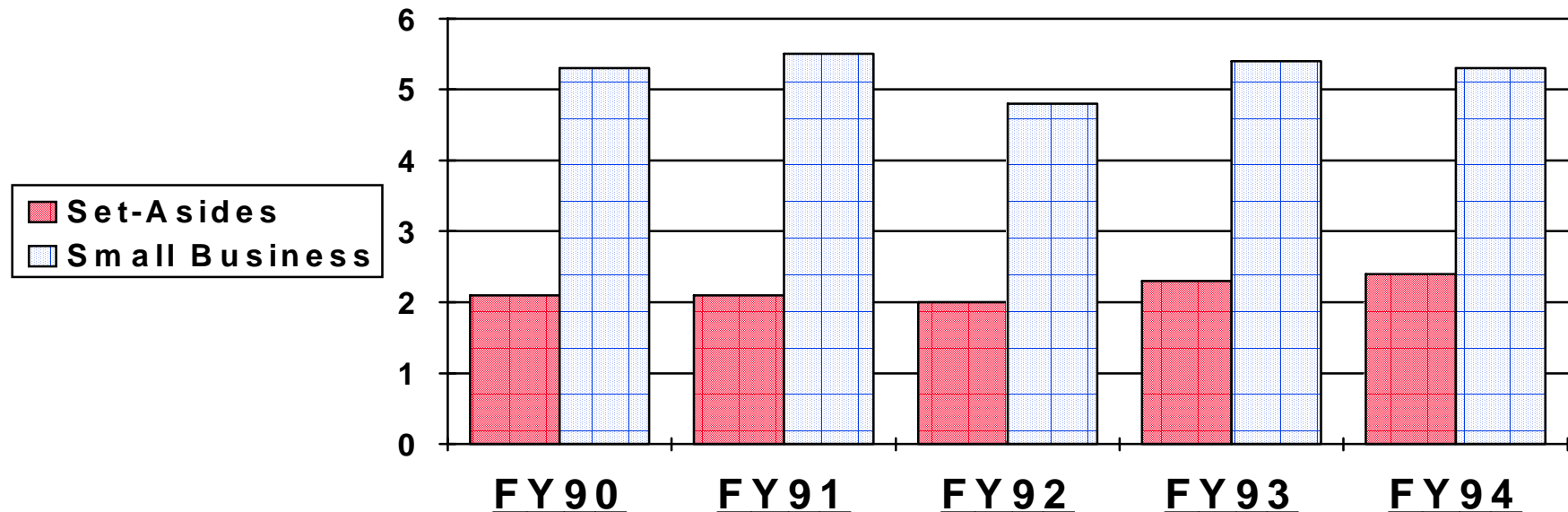


CATEGORY	Total Dollars (Billions)	% of Total Dollars	Competitive %	Follow-on %	Non- Competitive %
A. AIRCRAFT ENGINES & SPARES	\$ 1.6	4.4	39.7	21.7	38.6
B. AIRFRAMES & SPARES	11.2	30.5	33.6	39.3	27.1
C. ELECTRONIC & COMMUNICATION EQUIPMENT	4.5	12.3	49.5	23.4	27.1
D. MISSILE & SPACE SYSTEMS	4.9	13.3	39.9	43.7	16.4
E. OTHER AIRCRAFT EQUIPMENT	1.6	4.4	60.8	10.7	28.5
F. ALL OTHER SUPPLIES & SERVICES	12.9	35.1	70.5	3.3	26.2
Total	\$36.7				

\* Excludes awards to: Single Supplier Utilities, Qualified Nonprofit Agencies for the Blind or Severely Disabled, Single Source 8(a), Foreign Military Sales, International Agreements, Federal Agencies and other misc exceptions

# AIR FORCE CONTRACT AWARDS TO SMALL BUSINESS

Dollars Obligated in Billions



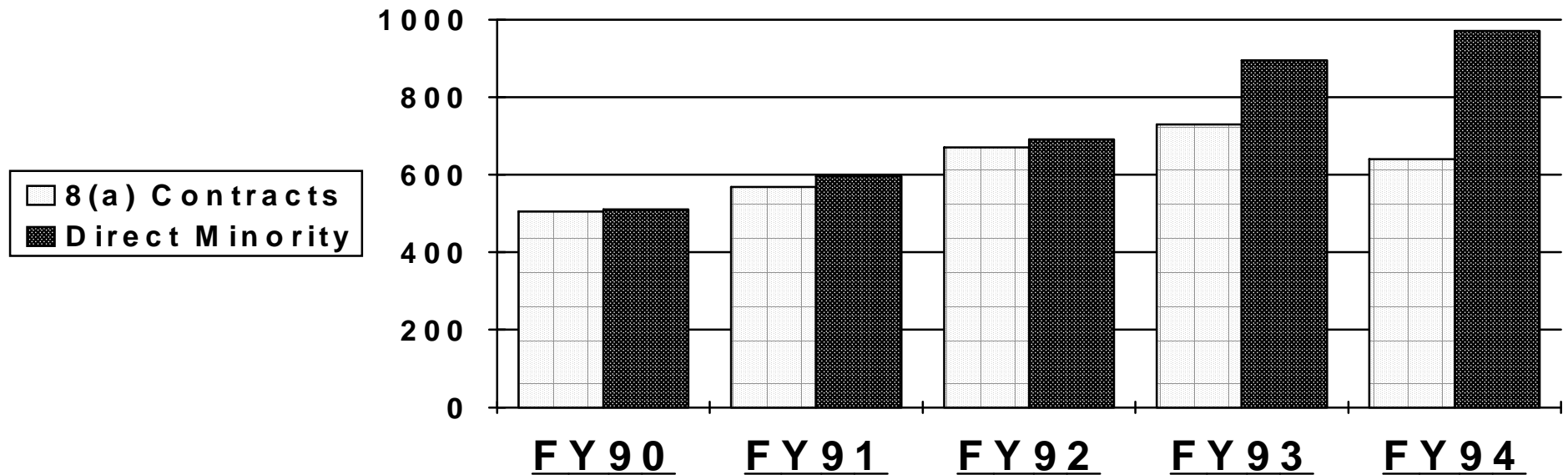
Awards to Small Business (Billions)	\$5.3	\$5.5	\$4.8	\$5.3	\$5.3
Percentage of Contract Awards*	13.5%	13.3%	13.8%	15.2%	16.0%
Set-Asides (Billions)	\$2.1	\$2.1	\$2.0	\$2.3	\$2.4

\* Baseline excludes:

- Amounts to firms for work outside USA
- Intergovernmental/Foreign Military Sales
- Educational and Nonprofit Organizations
- Foreign concerns in the USA

# AIR FORCE SMALL AND DISADVANTAGED CONTRACTING DOLLARS

Dollars Obligated in Millions



8(a) Contracts (Millions)	\$504.5	\$568.6	\$670.7	\$730.0	\$640.1
Direct Minority (Millions)	\$510.8	\$596.4	\$688.9	\$895.6	\$971.1
Percentage of Total Dollars*	2.6%	2.5%	4.0%	4.6%	4.9%

\* Baseline excludes:

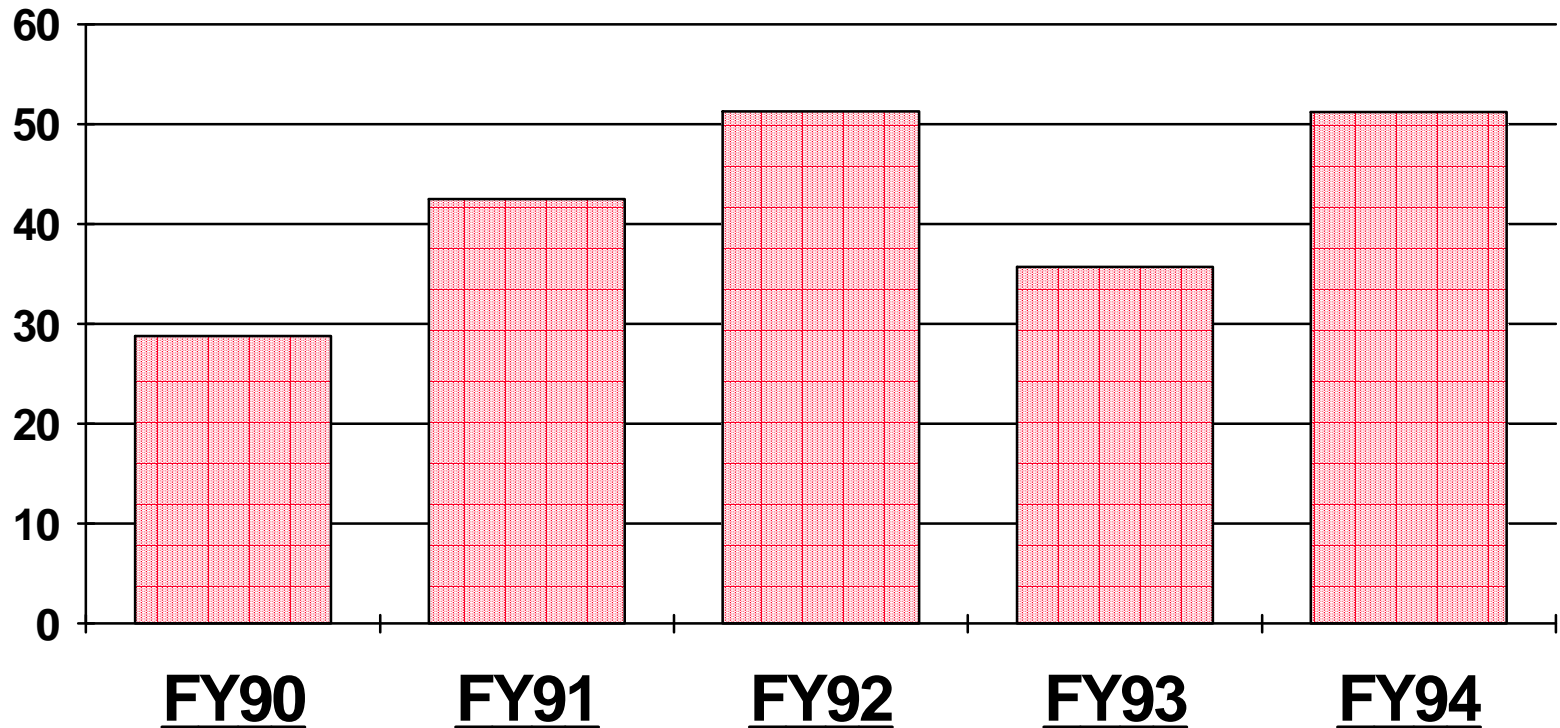
- Amounts to firms for work outside USA
- Intergovernmental/Foreign Military Sales
- Educational and Nonprofit Organizations
- Foreign concerns in the USA

Source: SAF/SB



# AIR FORCE JAVITS-WAGNER-O'DAY AWARDS TO BLIND AND SEVERELY DISABLED

Dollars Obligated in Millions



**Actions**

**568**

**192**

**163**

**125**

**140**

**Dollars (Millions)**

**\$28.8**

**\$42.5**

**\$51.3**

**\$35.7**

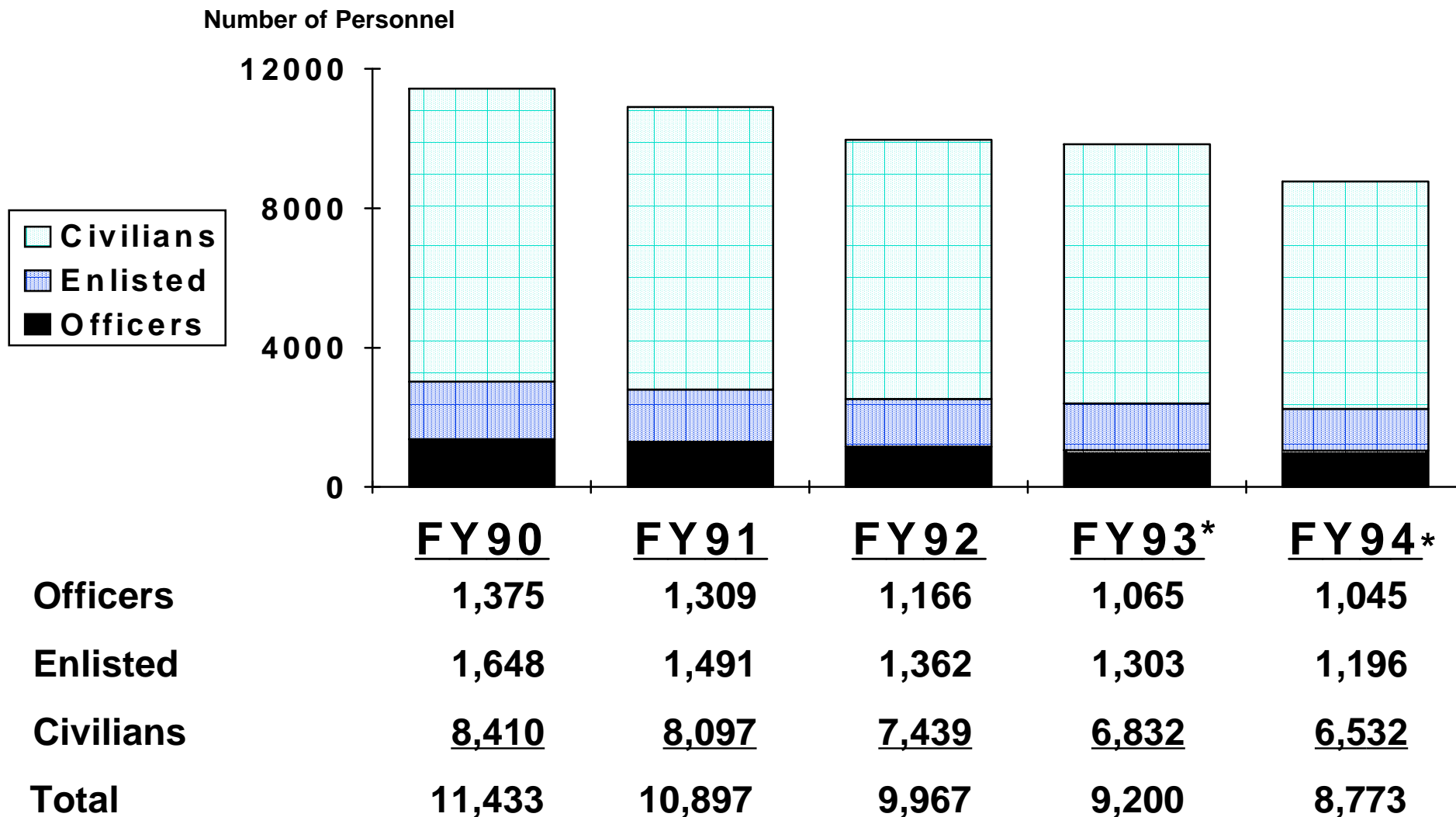
**\$51.2**

Source: SAF/AQCI, Using the Air Force Contract Reporting System (J001)

# PEOPLE

**Our most valued resource is our people, the professional work force made up of officers, enlisted and civilians that make Air Force Contracting a success. We work in a broad range of specialties including operational contracting, science and technology, weapon system acquisition and weapon system support. Due to the diversity of our field, training and professional development are critical elements to our success. With the transformation of our contracting processes, largely due to the Federal Acquisition Streamlining Act of 1994, our people will be called upon even more to provide their guidance and expertise. The talent and capabilities of our people will continue to enhance and support the Air Force mission as we face the challenges and opportunities of FY95.**

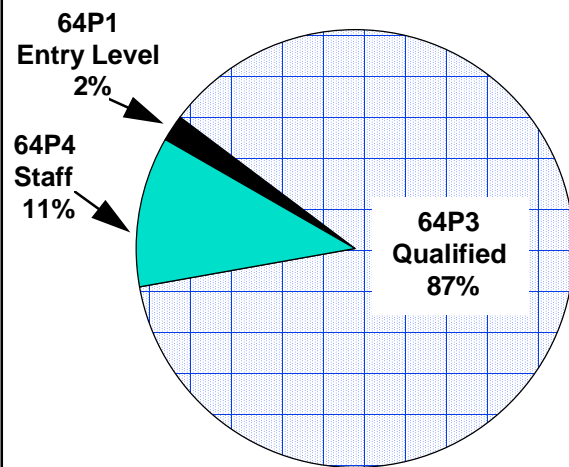
# AIR FORCE CONTRACTING WORK FORCE



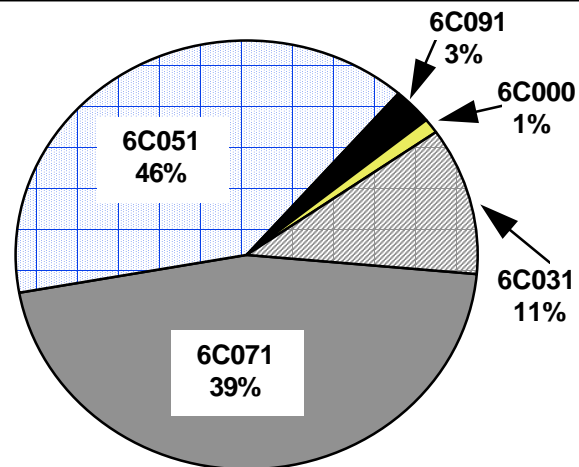
\* FY93 and FY94 statistics do not include the manufacturing work force

# AIR FORCE CONTRACTING WORK FORCE

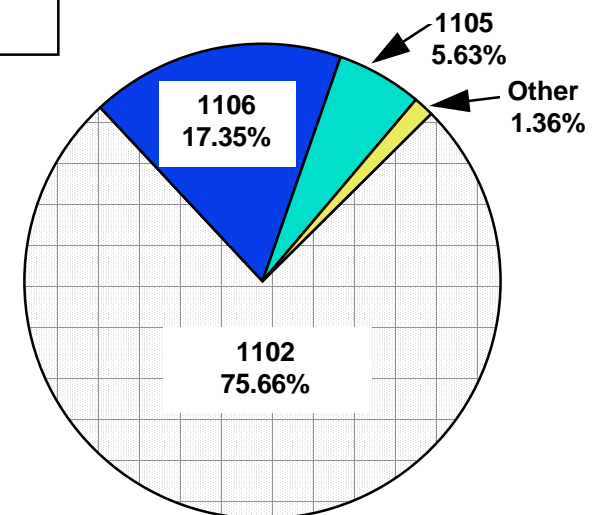
## OFFICERS



## ENLISTED



## CIVILIAN



Source: MPC

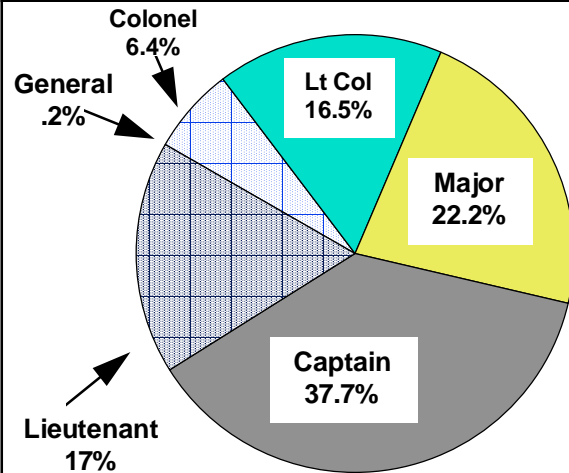
## AIR FORCE CONTRACTING CIVILIAN WORK FORCE BY SERIES PERCENTAGE OF TOTAL ASSIGNED

OCCUPATIONAL SERIES	TITLE	ASSIGNED	%
1102	CONTRACTING SPECIALIST	4,942	75.66%
1106	PROCUREMENT CLERK	1,133	17.35%
1105	PURCHASING SPECIALIST	368	5.63%
0301	ADMINISTRATIVE MANAGER	16	0.24%
1103	INDUSTRIAL PROPERTY MANAGER	63	0.96%
1101	GENERAL BUSINESS & INDUSTRY	3	0.05%
0246	CONTRACTOR INDUSTRIAL RELATIONS	7	0.11%
		6,532	100%

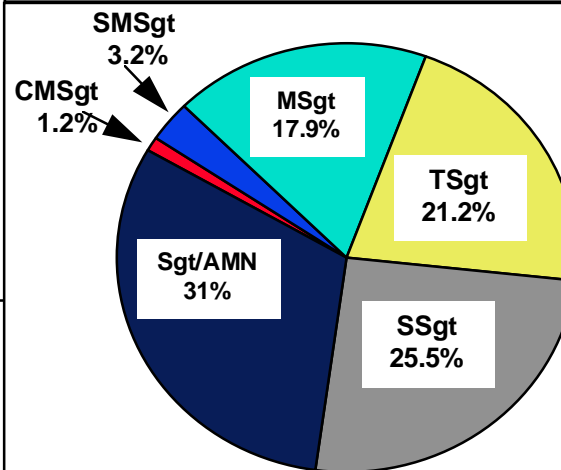
Source: CPMC

# AIR FORCE CONTRACTING WORK FORCE RANK AND GRADE

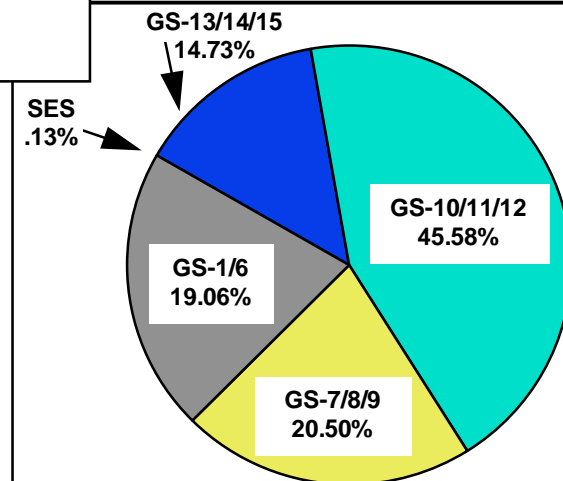
## OFFICERS



## ENLISTED



## CIVILIAN



Source: MPC/CPMC

## AIR FORCE CONTRACTING WORK FORCE BY RANK AND GRADE

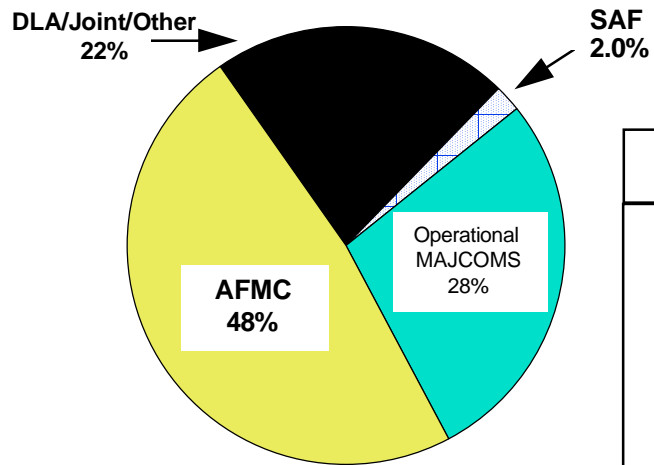
MILITARY*		CIVILIAN	
RANK	ASSIGNED	GRADE	ASSIGNED
GENERAL	2	SES	9
COLONEL	66	GS-15	74
LT COLONEL	174	GS-14	231
MAJOR	232	GS-13	657
CAPTAIN	394	GS-12	1,915
LIEUTENANT	177	GS-11	1,051
CMSgt	14	GS-10	11
SMSgt	38	GS-09	798
MSgt	215	GS-08	6
TSgt	253	GS-07	535
SSgt	305	GS-06	301
Sgt & Amn	371	GS-05 & Below	944
<b>TOTAL</b>	<b>2,241</b>		<b>6,532</b>

\* Includes Joint Service Assignments

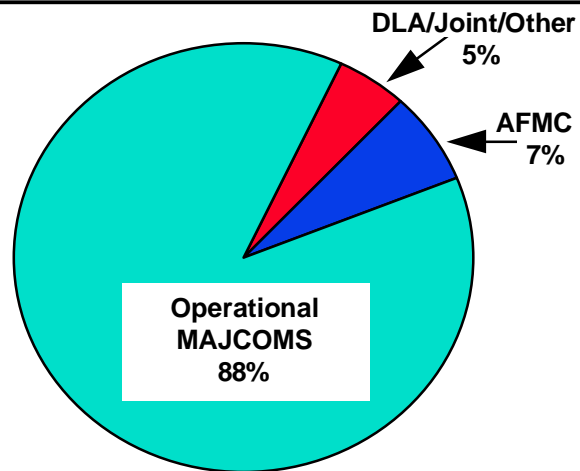
Source: MPC/CPMC

# AIR FORCE CONTRACTING WORK FORCE WHERE WE WORK

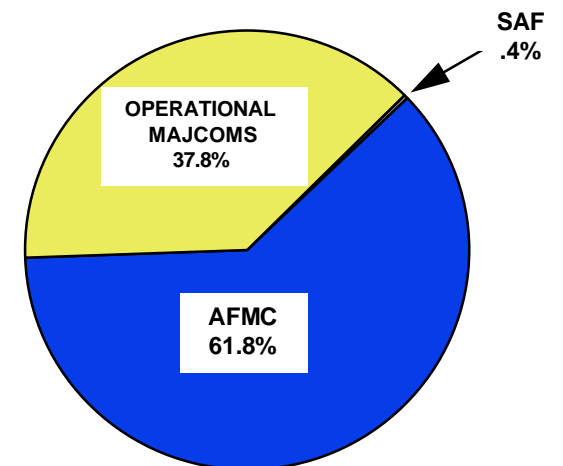
## OFFICERS



## ENLISTED



## CIVILIAN



Source: MPC/CPMC



## AIR FORCE CONTRACTING WORK FORCE LEVEL OF ASSIGNMENT

LEVEL OF ASSIGNMENT	OFFICERS	ENLISTED	CIVILIANS	TOTAL
FIELD	709	1,123	6,037	7,869
MAJCOM HEADQUARTERS	69	16	468	553
SAF	22	1	27	50
SPECIAL CATEGORY:				
DLA	149	1	0	150
OSD	7	5	0	12
MISCELLANEOUS*	89	50	0	139
TOTAL	1,045	1,196	6,532	8,773

\* NATO, Saudi Arabia, Standard Systems Group, and AF Logistics Management Agency and enlisted assigned to Stars & Stripes

Source: MPC/CPMC

## AIR FORCE CONTRACTING OFFICERS ASSIGNMENTS BY COMMAND

MAJCOM	GEN	COL	LTC	MAJ	CAPT	LT	TOTAL
AFMC	1	27	52	83	226	77	466
AETC*	0	1	11	17	21	21	71
AMC	0	1	7	7	12	16	43
ACC	0	1	12	16	28	43	100
PACAF	0	1	5	5	11	3	25
USAFE	0	1	5	9	11	0	26
USAF A	0	0	1	0	0	0	1
SAF/AQC	1	6	7	8	0	0	22
AFSPC	0	1	7	7	15	8	38
11 WG	0	1	1	1	4	2	9
OTHER**	0	26	66	79	66	7	244
<b>TOTAL</b>	<b>2</b>	<b>66</b>	<b>174</b>	<b>232</b>	<b>394</b>	<b>177</b>	<b>1,045</b>

Source: MPC

## AIR FORCE CONTRACTING ENLISTED PERSONNEL (AFSC 651X0) ASSIGNMENTS BY COMMAND

MAJCOM	CHIEF	SMSGT	MSGT	TSGT	SSGT	E4-E1	TOTAL
AETC	1	6	25	33	44	73	182
ACC	4	15	60	59	108	117	363
AFMC	0	3	21	25	23	10	82
AMC	4	2	35	41	35	67	184
PACAF	1	4	17	32	37	50	141
USAFE	2	3	22	28	25	14	94
USAFA	0	0	1	2	1	2	6
SAF/AQC	1	0	0	0	0	0	1
AFSPC	1	1	15	16	15	27	75
11 WG	0	0	1	6	9	6	22
OTHER*	0	4	18	11	8	5	46
<b>TOTAL</b>	<b>14</b>	<b>38</b>	<b>215</b>	<b>253</b>	<b>305</b>	<b>371</b>	<b>1,196</b>

\* Includes DLA, AFSOC, AF Elements

## AIR FORCE CONTRACTING CIVILIANS ASSIGNMENTS BY COMMAND

MAJCOM	SES	GS-15	GS-14	GS-13	GS-12	GS-11	GS-10	GS-9	GS-8	GS-7	GS-6	GS-1/5	TOTAL
ACC	0	0	1	8	50	103	10	133	1	53	18	71	448
AMC	0	2	8	14	47	70	0	75	0	44	14	43	317
AFRES	0	0	1	5	19	26	0	32	0	29	8	18	138
AFMC	7	57	171	515	1429	575	0	304	4	214	181	578	4035
AETC	0	0	2	17	67	82	1	101	1	55	15	75	416
AIA	0	0	2	3	9	5	0	5	0	0	0	4	28
PACAF	0	0	1	9	21	29	0	12	0	11	14	14	111
USAFE	0	0	0	4	26	8	0	7	0	1	7	8	61
USAFA	0	0	0	1	4	12	0	10	0	5	0	18	50
SAF/AQ	2	7	13	2	0	0	0	0	0	3	0	0	27
AFSPC	0	1	10	23	100	71	0	49	0	31	21	54	360
11 WG	0	0	2	8	19	14	0	6	0	8	7	8	72
CPMC	0	0	0	6	36	31	0	31	0	57	0	16	177
OTHER	0	7	20	42	88	25	0	33	0	24	16	37	292
<b>TOTAL</b>	<b>9</b>	<b>74</b>	<b>231</b>	<b>657</b>	<b>1915</b>	<b>1051</b>	<b>11</b>	<b>798</b>	<b>6</b>	<b>535</b>	<b>301</b>	<b>944</b>	<b>6532</b>

Source: CPMC

## EXPERIENCE AND EDUCATION OF AIR FORCE CONTRACTING WORK FORCE - OFFICERS

YEARS EXPERIENCE	COL	LTC	MAJ	<u>RANK</u> CAPT	LT	TOTAL	FY 94 %
0 - 2	4	0	4	36	123	167	16%
2 - 4	1	1	18	89	54	163	16%
4 - 6	1	11	52	96	0	160	15%
6 - 8	1	10	38	70	0	119	11%
8 OR MORE	59	152	120	103	0	434	42%

HIGHEST EDUCATION LEVEL	COL	LTC	MAJ	<u>RANK</u> CAPT	LT	TOTAL	FY 94 %
BACHELORS	0	1	8	106	167	282	27%
MASTERS	65	169	220	286	10	750	72%
DOCTORAL	1	4	4	2	0	11	1%

## EXPERIENCE AND EDUCATION OF AIR FORCE CONTRACTING WORK FORCE - CIVILIANS

YEARS EXPERIENCE	SES	15-14	13	12	11	10-1	TOTAL	FY 94 %
0-5	0	0	2	89	89	214	394	6%
6-10	0	1	53	437	269	736	1496	23%
11-15	0	25	123	512	271	737	1668	26%
16-20	0	63	139	328	180	475	1185	18%
OVER 20	9	216	340	549	242	433	1789	27%

HIGHEST EDUCATION LEVEL	<u>RANK</u>						TOTAL	FY 94 %
	SES	15-14	13	12	11	10-1		
OTHER	0	0	5	17	17	113	152	2%
HIGH SCHOOL	0	6	13	133	112	559	823	13%
SOME COLLEGE	0	21	79	376	329	1278	2083	32%
BACHELORS	3	113	277	884	441	538	2256	34%
MASTERS	6	163	276	495	148	107	1195	18%
DOCTORAL	0	2	7	10	4	0	23	1%

## EXPERIENCE AND EDUCATION OF AIR FORCE CONTRACTING WORK FORCE - ENLISTED (AFSC 651X0)

### RANK

YEARS EXPERIENCE	E-9	E-8	E-7	E-6	E-5	E-4 & AMN	TOTAL	FY 94 %
0 - 5	0	2	0	2	6	296	306	26%
6 - 10	0	2	4	14	111	75	206	17%
11 - 15	0	3	57	141	157	0	358	30%
16 - 20	3	15	130	96	31	0	275	23%
OVER 20	11	16	24	0	0	0	51	4%

### RANK

HIGHEST EDUCATION LEVEL	E-9	E-8	E-7	E-6	E-5	E-4 & AMN	TOTAL	FY 94 %
HIGH SCHOOL	0	0	0	8	6	103	117	10%
SOME COLLEGE	6	17	155	213	268	248	907	76%
BACHELORS	7	18	49	28	29	20	151	12%
MASTERS	1	3	11	3	3	0	21	2%
DOCTORAL	0	0	0	0	0	0	0	0%